

# APCO Performance Summary

Company Name: **Nandi Valley Pty Ltd**

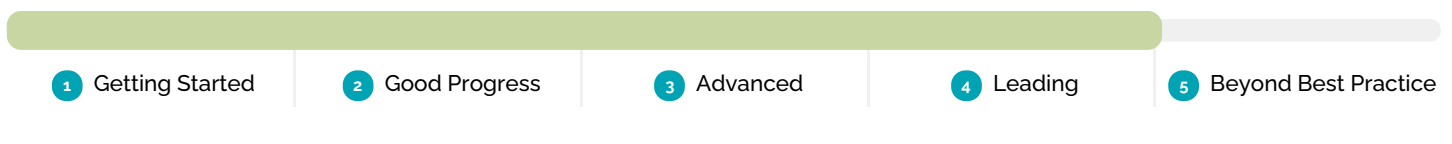
Trading As: **Greenskin Wine**

ABN: **81009247947**



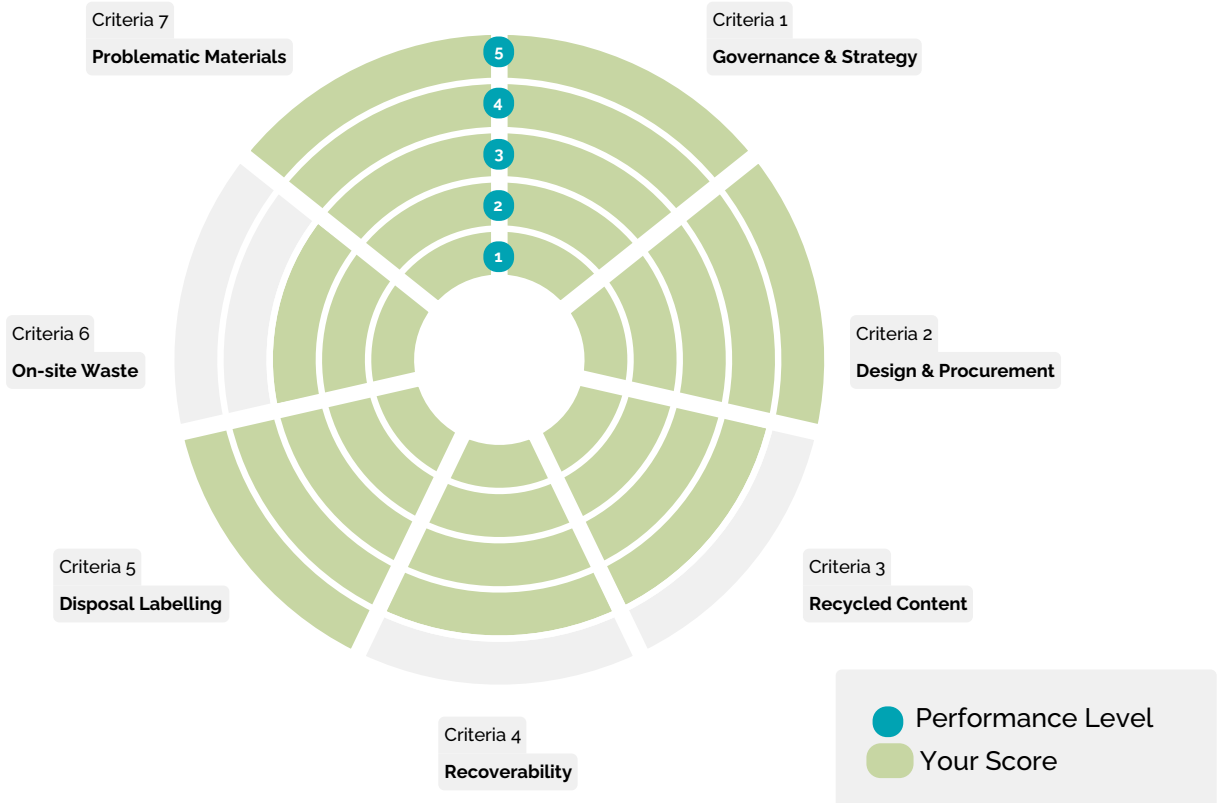
**Overall Performance 81% - Beyond Best Practice**

The score above and chart below indicate your organisation's overall performance in the 2023 APCO Annual Report. With your chosen reporting period of **January, 2022 - December, 2022** you have achieved a **Beyond Best Practice** overall performance level.



## Criteria Performance Levels

The chart below indicates your organisation's performance against each of the Packaging Sustainability Framework criteria in the 2023 APCO Annual Report. Each band represents a performance level with the green indicating your level of performance for each.



### Contact

## About APCO Annual Reporting

### Understanding APCO Annual Reporting performance levels:

- 1 Getting Started:** You are at the start of your packaging sustainability journey.
- 2 Good Progress:** You have made some first steps on your packaging sustainability journey.
- 3 Advanced:** You have taken tangible action on your packaging sustainability journey.
- 4 Leading:** You have made significant progress on your packaging sustainability journey.
- 5 Beyond Best Practice:** You have received the highest performance level and have made significant progress on your packaging sustainability journey.

### Packaging Sustainability Framework criteria

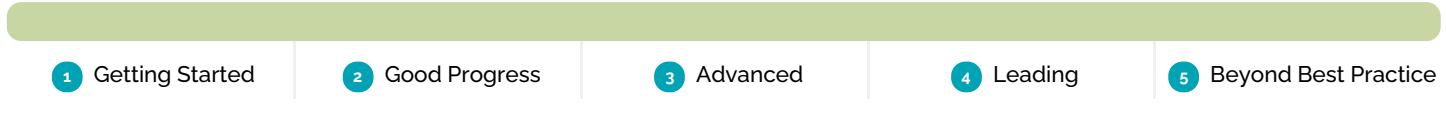
- |                                                 |                                                                                                                                                                                                                           |
|-------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Criteria 1:<br><b>Governance &amp; Strategy</b> | This criteria considers actions to integrate packaging sustainability into business strategies.                                                                                                                           |
| Criteria 2:<br><b>Design &amp; Procurement</b>  | This criteria considers actions taken to ensure that sustainability principles are considered in the design or procurement of both new and existing packaging through use of the Sustainable Packaging Guidelines (SPGs). |
| Criteria 3:<br><b>Recycled Content</b>          | This criteria considers actions taken to increase or optimise the amount of recycled material used by your organisation.                                                                                                  |
| Criteria 4:<br><b>Recoverability</b>            | This criteria considers actions taken to improve the recovery of packaging at end-of-life and increase use of reusable packaging.                                                                                         |
| Criteria 5:<br><b>Disposal Labelling</b>        | This criteria considers the extent to which packaging has been labelled to help consumers determine what to do with packaging at end-of-life.                                                                             |
| Criteria 6:<br><b>On-site Waste</b>             | This criteria considers progress in increasing the amount of on-site solid waste being diverted from landfill.                                                                                                            |
| Criteria 7:<br><b>Problematic Materials</b>     | This criteria considers the extent to which organisations are actively phasing out problematic and unnecessary single-use plastic packaging and preventing/reducing litter.                                               |

**APCO Annual Report Criteria Performance & Responses**

Provided below are your organisation's responses to the questions within the APCO Annual Report as well as a performance level for each criteria.

Criteria 1:

**Governance & Strategy:** 5 Beyond Best Practice



Does your organisation have a documented strategy that includes goals (objectives) and targets for packaging sustainability that addresses the Sustainable Packaging Guidelines (SPGs) or equivalent?  Yes  No

Does your organisation's strategy include a commitment to achieving the 2025 National Packaging Targets?  Yes  No

Is this strategy integrated within your business processes and has it been approved by an executive or board of directors?  Yes  No

Do you regularly communicate and promote packaging sustainability objectives and targets within your organisation?  Yes  No

Do you regularly engage or communicate with external stakeholders (suppliers, final consumers, community groups etc.) about the environmental impacts of your packaging?  Yes  No

Do you actively participate in any other initiatives to promote packaging sustainability outside of your organisation?  Yes  No

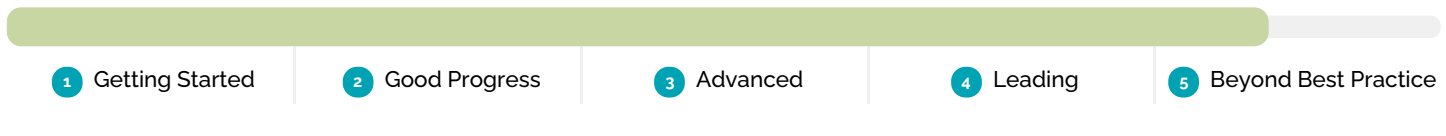
Supporting Evidence

We have a simple Greenskin Wine document entitled "2023 Greenskin APCO Packaging Sustainability strategy Update" which includes our goals & targets.  
 We have achieved the 2025 National Packaging Targets within our business.  
 Small Company with only 2 x owner Operators. 1 is Managing (sole) Director.

*Your full response can be found towards the end of this document.*

Criteria 2:

**Design & Procurement:** 5 Beyond Best Practice



How many of your 11 SKUs have had their packaging reviewed against the Sustainable Packaging Guidelines (or equivalent) in the last 5 years?

11

Please indicate the accuracy of this response.

Medium

Do you require your suppliers to use the Sustainable Packaging Guidelines (SPGs) or equivalent for your packaging?

Yes  No  N/A

Please tell us about any positive outcomes from your packaging reviews.

SPG 3 Stretch wrap elimination plan developed.

Do you believe applying the SPGs delivers business value to your organisation?

Yes  No

Which of the following Sustainable Packaging Principles have been considered in reviews of your organisation's packaging against the Sustainable Packaging Guidelines (SPGs)?

Design for recovery

Yes  No

Optimise material efficiency

Yes  No

Design to reduce product waste

Yes  No

Eliminate hazardous materials

Yes  No

Use of renewable materials

Yes  No

Use recycled materials

Yes  No

Design to minimise litter

Yes  No

Design for transport efficiency

Yes  No

Design for accessibility

Yes  No

Provide consumer information on environmental sustainability

Yes  No

How many of the 11 SKUs have packaging that has been optimised for material efficiency in the last 5 years?

11

Please indicate the accuracy of this response.

Medium

If yes, please tell us about any material savings you have made.

Selection of pouch compared to glass bottle (20% of emissions to produce) 5% of emissions to transport empty vessels, 60% of emissions to transport full vessels plus reply paid recycling program Cubic cartons

Supporting Evidence

www.greenskinwine.com

Note: The business is only 2 years old. No significant optimisation since we established as whole business plan is based around efficient & sustainable packaging.

Criteria 3:

**Recycled Content:** 4 Leading



Do you have a policy or procedure to buy products and/or packaging made from recycled materials?

Yes  No

Which of the following products that you either purchase or sell contain recycled materials?

- Primary packaging that you use to sell your products
- Secondary packaging that you use to sell your products
- Tertiary Packaging that you use to sell your packaging
- Your products
- Other items which you purchase (e.g. office stationary & supplies, building materials such a bollards etc.)
- None of the above

How many 11 SKUs has at least some packaging that is made from recycled material?

11

Please indicate the accuracy of this response.

Medium

If you do not currently use recycled materials in any of your packaging, please indicate why:

- Cannot find a supplier who provides recycled materials
- We cannot use recycled materials in contact with our product
- Cost is prohibitive
- Other (please specify)

Please specify

This applies to the pouches we use for Greenskin Wine

- None of the above

Supporting Evidence

Boxtec, who supply our cartons have confirmed that 85% of the material used to produce them is recycled

Criteria 4:

**Recoverability:** 4 Leading



How many of your 11 SKUs have all packaging components that are recoverable (i.e. recyclable or compostable) at end-of-life?

11

Please indicate the accuracy of this response.

Medium

How many of your 11 SKUs have separable components with mixed recoverability at end-of-life? (e.g. a jar that is recyclable with a lid that is not recyclable)

0

Please indicate the accuracy of this response.

Medium

How many of your 11 SKUs have been assessed in the Packaging Recyclability Evaluation Portal (PREP)?

11

If you use compostable packaging, please indicate the type(s) of compostable certification (if any):

- Certified home compostable (AS5810)?
- Certified industrial compostable (AS4736)?
- Certified compostable to another certification (i.e. not AS5810 or AS4736)?
- Compostable (not certified)?
- None of the above

How many of your 11 SKUs are not recoverable at end-of-life and must go to landfill? (i.e. not recyclable or compostable)

0

Have you investigated if there are any opportunities to use reusable packaging?

Yes  No

If yes, how many of your 11 SKUs have packaging for which all components are reusable?

0

Please give an indication on the accuracy of this response.

High

Which of the following reusable business to business items did your organisation utilise during the previous 12 month period?

- Pallets
- Crates
- Drums
- Intermediate Bulk Containers (IBCs)
- Other (please specify)

Please specify

- None of the above

Tick all that apply - Was this reused:

Internally (between your organisation's sites & facilities)?

Externally (with other organisations such as suppliers or customers)?

Pallets	<input checked="" type="radio"/> Internal	<input type="radio"/> External
Crates	<input type="radio"/> Internal	<input type="radio"/> External
Drums	<input type="radio"/> Internal	<input type="radio"/> External
Intermediate Bulk Containers (IBCs)	<input type="radio"/> Internal	<input type="radio"/> External
Other (specified above)	<input type="radio"/> Internal	<input type="radio"/> External

Does your organisation participate in any of the following closed-loop recovery programs/alternative collection systems for your packaging?

- REDcycle
- Terracycle
- Container Deposit Scheme (CDS)
- DrumMUSTER
- Other (please specify)

Please specify

- N/A (All our packaging is recovered through mainstream recovery systems)
- None of the above

### Supporting Evidence

I have a mobile packaging plant that I take to wineries to fill the pouches. Pallets go to be filled and then are returned to my warehouse. Similarly, I use a 3PL for distribution. When a pallet of distribution stock (by the case) is emptied, the pallets are returned to my warehouse.

I have not purchased any pallets in the reporting period.

empty (used) pouches are sent to REDcycle via our reply paid recycling system. Since their suspension of

*Your full response can be found towards the end of this document.*



Criteria 5:

**Disposal Labelling:** 5 Beyond Best Practice

1 Getting Started

2 Good Progress

3 Advanced

4 Leading

5 Beyond Best Practice

How many of your 11 SKUs have labelling on-pack to inform the consumer of how to correctly dispose of the packaging?

11

Please indicate the accuracy of this response.

High

Which of the following labels does your company presently use?

- Australasian Recycling Label
- Mobius Loop/Recycling symbol
- Tidy man
- Written instructions
- REDcycle logo
- Other (please specify)

Please specify

- None of the above

Supporting Evidence

Recycling information on pouch (Primary packaging). Writing is small and we will improve next time we print.

Full recycling instructions for pouches via reply paid system are on carton.

Redcycle logo on carton

ARL (Box) logo used on carton

Criteria 6:

**On-site Waste:** 3 Advanced1 Getting Started2 Good Progress3 Advanced4 Leading5 Beyond Best Practice

Tick which of the following packaging materials you have on-site recycling programs for:

- Paper/cardboard
- Soft plastics
- Rigid plastics
- Timber
- Textiles
- Glass
- Metals
- Other (please specify)

Please specify

Our supplier sites (wineries) all have cardboard & plastic recycling bins that we use for our very minimal on-site waste (Shippers for cartons & Pouches, some stretch wrap - minimal)  
Difficult to find recycling opportunities for rigid plastic magazines that pouches come on so am storing them until workable solution is found.

- All materials have recycling programs
- None of the above

Over the reporting period, how much of the waste your organisation generated on-site was diverted from landfill (was recycled, composted, reused or sent for energy recovery)?

50%

Please indicate the accuracy of this response.

Low

Which of the following facilities are included in the above waste data?

- Offices
- Warehouses
- Stores

- Manufacturing Facilities
- Other (please specify)

Please specify

Very hard to measure success of supplier sites. Very low volume of onsite waste at warehouse - All cardboard and plastic goes to recycling bins.

- None of the above

#### Supporting Evidence

No recorded evidence

Criteria 7:

**Problematic Materials:** 5 Beyond Best Practice

1 Getting Started | 2 Good Progress | 3 Advanced | 4 Leading | 5 Beyond Best Practice

Over the reporting period, which of the following activities did you undertake to help reduce the impact of litter?

- Conduct regular clean ups
- Participate in Business Clean Up Day
- Sponsor a clean up day
- Undertook a litter education campaign
- Other (please specify)

Please specify

on-site warehouse & supplier site clean ups.

- None of the above

Please indicate which of the following problematic, unnecessary and single-use plastic packaging formats or materials your organisation has used over the last five years.

- Lightweight plastic shopping bags
- Fragmentable (e.g. oxo-degradable) plastics
- Expanded polystyrene (EPS) packaging for food and beverage service or retail fresh produce
- EPS loose fill packaging
- Moulded EPS packaging for white/brown goods or electronics
- Rigid polyvinyl chloride (PVC) packaging
- Rigid polystyrene (PS) packaging
- Opaque polyethylene terephthalate (PET) bottles
- Rigid plastic packaging with carbon black
- None of the above

Please indicate which of the following problematic, unnecessary or single-use plastic packaging formats or materials your organisation is actively working to phase out?

- Lightweight plastic shopping bags
- Fragmentable (e.g. oxo-degradable) plastics
- Expanded polystyrene (EPS) packaging for food and beverage service or retail fresh produce
- EPS loose fill packaging
- Moulded EPS packaging for white/brown goods or electronics
- Rigid polyvinyl chloride (PVC) packaging
- Rigid polystyrene (PS) packaging
- Opaque polyethylene terephthalate (PET) bottles
- Rigid plastic packaging with carbon black
- None of the above

Have you successfully phased out any of the above packaging formats or materials in the last 5 years?

- Lightweight plastic shopping bags
- Fragmentable (e.g. oxo-degradable) plastics
- Expanded polystyrene (EPS) packaging for food and beverage service or retail fresh produce
- EPS loose fill packaging
- Moulded EPS packaging for white/brown goods or electronics
- Rigid polyvinyl chloride (PVC) packaging
- Rigid polystyrene (PS) packaging

- Opaque polyethylene terephthalate (PET) bottles
- Rigid plastic packaging with carbon black
- None of the above

Supporting Evidence

No requirement for these in our business.

**Packaging Metrics**

Please provide an indication of the accuracy level of your packaging metrics

Medium

What packaging materials do you use?

Other Plastics, Cardboard.

**Other Plastics**

Total tonnes used	1	Average recycled content (%) (pre consumer)	0
Tonnes reusable packaging	0	Average recycled content (%) (post consumer)	0
Total single use packaging	1	Average recycled content (%) (unknown)	0

**Cardboard**

Total tonnes used	1	Average recycled content (%) (pre consumer)	85
Tonnes reusable packaging	0	Average recycled content (%) (post consumer)	15
Total single use packaging	1	Average recycled content (%) (unknown)	0

### Additional Information

- No additional information

Describe initiatives, processes or practices that you have implemented during your chosen reporting period that have improved packaging sustainability

This section is hard to fill in as our total amount of combined (laminated) plastic packaging was only 253Kg and cardboard was 740Kg for the period.

We have started to re-use any cardboard boxes that are in good enough condition.

Describe any opportunities or constraints that affected performance within your chosen reporting period

We are still a young and small business (less than \$1M turnover during the reporting period) We are still using our first shipment of pouches so constrained by our lack of scale.

Please use the space below to provide examples or case studies of exemplary packaging sustainability conducted by your organisation. The information provided in the boxes may be used directly in your public facing Annual Report and Action Plan. Submitted case studies might be used by APCO in the future to support other Members in achieving packaging sustainability.

Our continuing position is to show that glass is not the best container for premium wine in all cases and that our dramatic reduction in emissions in terms of production and logistics by comparison are very significant. This is in addition to our reply paid recycling program!

Last year we were awarded the 2022 PACKWINE Awards trophies for "Best Alternative/Sustainable Packaging Design" & "The Peoples Choice Award"

### Full Open Responses

Criteria 1 - Supporting Evidence

We have a simple Greenskin Wine document entitled "2023 Greenskin APCO Packaging Sustainability strategy Update" which includes our goals & targets.

We have achieved the 2025 National Packaging Targets within our business.

Small Company with only 2 x owner Operators. 1 is Managing (sole) Director.

With only 2 of us we have a commitment to sustainability objectives and targets.

Our only sales avenue is online via our website [www.greenskinwine.com](http://www.greenskinwine.com) which we regularly use to communicate the environmental impacts of our packaging. We also support/sponsor various events where we can directly communicate the same.

We have recently joined the "Porto Protocol" which is an International Wine Industry Foundation established in Porto, Portugal striving to be a catalyst of climate action.

Also will be speaking at the AIP 2023 Conference "2025 & Beyond"

#### Criteria 4 - Supporting Evidence

I have a mobile packaging plant that I take to wineries to fill the pouches. Pallets go to be filled and then are returned to my warehouse. Similarly, I use a 3PL for distribution. When a pallet of distribution stock (by the case) is emptied, the pallets are returned to my warehouse.

I have not purchased any pallets in the reporting period.

empty (used) pouches are sent to REDcycle via our reply paid recycling system. Since their suspension of operations we have asked our customer base to hold onto the pouches until we can advise further.

Prior to REDcycle issues, 49% of our pouches were being sent in via the reply paid system. Total plastic waste from sales = 253Kg (we are very small)